

# Driving decarbonization and digitalization. Together.



## Senior Account Manager, Sales - HRC0792006

### Job description

In your new role you will:

- To develop Automotive segment key accounts with driving revenue growth and demand creations.
- To support key account strategy implementation and as owner to define account approaching plan. Monitor business status incl. forecast, backlog, shipment, etc.
- Team work with FAE, MKT for new opportunities to achieve the design target and solution selling goals.
- Enhance the relationship with Automotive customers and drive customer's satisfaction with coordinating team to provide good service.

### Profile

You are best equipped for this task if you have:

- Bachelor degree.
- 8+ years working experience in Semiconductor industry & Key account management experience.
- Good interpersonal & communication skill for business propositions.
- Fluent written & oral English for business.
- Ability to work under pressure from both internal & external, eager to travel.

### Benefits

- **Shanghai**, : Coaching, mentoring networking possibilities; Wide range of training offers & planning of career development; International assignments; Different career paths: Project Management, Technical Ladder, Management & Individual Contributor; Flexible working conditions; Medical coverage; On-site social counselling and works doctor, in Wuxi only.; Provision of health tips, health knowledge sharing, annual medical check; Employees in Shanghai are entitled to use a gym located close to the office for free; On-site canteen, in Wuxi only.; Private insurance offers in some sites.; Wage payment in case of sick leave; Corporate pension benefits in some sites.

### Why Us

Driving decarbonization and digitalization. Together.

### At a glance

Location:

Job ID: **HRC0792006**

Start date: **as soon as possible**

Entry level: **5+ years**

Type: **Full time**

Contract: **Permanent**

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Job ID: **HRC0792006**  
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### Contact

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Infineon designs, develops, manufactures, and markets a broad range of semiconductors and semiconductor-based solutions, focusing on key markets in the automotive, industrial, and consumer sectors. Its products range from standard components to special components for digital, analog, and mixed-signal applications to customer-specific solutions together with the appropriate software.

**We are on a journey to create the best Infineon for everyone.**

This means we embrace diversity and inclusion and welcome everyone for who they are. At Infineon, we offer a working environment characterized by trust, openness, respect and tolerance and are committed to give all applicants and employees equal opportunities. We base our recruiting decisions on the applicant´s experience and skills.

We look forward to receiving your resume, even if you do not entirely meet all the requirements of the job posting.

Please let your recruiter know if they need to pay special attention to something in order to enable your participation in the interview process.

[Click here](#) for more information about Diversity & Inclusion at Infineon.

